



May 21, 2009

Dear Prospective Agent,

It has come to our attention that you may be interested in becoming an agent for Ennis Transportation. We appreciate your interest. This letter is to provide you with some information about our packages for agents and owner/operators.

Ennis Transportation Co. Inc. was founded in 1976, and is headquartered in Ennis, Texas. Our fleet is comprised of flatbeds, and specialized equipment. We provide nationwide and Texas intrastate service.

For those with a customer and truck following who become agents, Ennis Transportation Co. Inc. offers:

- * 8% commission on traffic moved on ETI trucks.
- * 50/50 Split when moved at 80% or less on traffic brokered
- * Weekly payments of commissions
- * A Corporate sales force calling on National Accounts at Corporate levels, or local levels as needed.

We offer one of the best packages in the industry for the owner-operator. Items of particular interest are:

- ◇ Top percentage paid on billed linehaul.
- ◇ **NO** escrow.
- ◇ Terminal pay
- ◇ ComCard and TripPak
- ◇ Advances when loaded
- ◇ ETI trucks get **100%** of stop-off and tarping charges
- ◇ ETI pays fuel taxes.
- ◇ **NO** forced dispatch
- ◇ Paid Cargo and Liability Insurance while under dispatch. **NO CHARGE-BACKS**
- ◇ Bobtail & deadhead insurance available

Hopefully I have answered many of your questions in this package. Should you have any additional questions, or are unclear on an item covered, please don't hesitate to call me and discuss the matter further. Our phone number is (972) 878-5801; and our fax is (972) 875-3998.

If you are interested in becoming an ETI agent, please complete the enclosed Agency Application and forward it to us at the above fax number.

Sincerely,

John Riley



BENEFITS AVAILABLE TO ETI AGENTS:

AUTHORITY – Contract, and Broker

COMMISSION – Paid weekly by check.

EQUIPMENT – Vans, Flats, and Hot Shots

BROKERAGE – Over 2000 Trucking Companies approved by our Logistics Division

CENTRAL DISPATCH – Will inform you of incoming equipment and help you find equipment.

INTERNET ACCESS – Direct online Internet access to our computers for operational functions.

DAT POSTINGS – We are online with DAT, so your brokerable loads will be posted immediately.

SALES HELP – Sales professionals will assist you with old or new accounts to help increase your volume

LEASING EQUIPMENT – We have one of the best lease plans available for Owner Operators.

INSURANCE – **COMING SOON**.....Group rates on major medical, life, and income protection

SECURITY – Shippers are aware of the benefits and protection afforded by larger carriers and in today's business climate they will want you to be with Ennis Transportation Co. Inc.



7. Bank References: 1. _____
2. _____
8. Estimated Gross sales last 12 months: _____
9. Projected Gross Sales next 12 months: _____
Projected monthly Revenue with ETI: _____
10. Number of Employees: _____
11. Present affiliation with Interstate Carriers, If any:

12. How did you hear of Ennis Transportation Co. Inc.? _____
13. Do you presently hold ICC Authority as a Common or Contract Carrier or as a Property Broker? _____
14. Other information or comments: _____

15. Do you now know of any owner operators who will lease on to ETI? _____
If yes, how many and what type of equipment: _____
16. Project the number and type of equipment you will need per week for freight you will be moving as a ETI Agent: _____

PLEASE ATTACH COPIES OF THE FOLLOWING DOCUMENTS
Drivers License, Social Security Card, & Federal ID Number Certificate.
ALL INFORMATION FURNISHED WILL BE KEPT CONFIDENTIAL!

Applicant: _____

S.S. No. or Federal ID No.: _____
(Circle one)



PROFILE OF APPLICANT

LIST AFFILIATIONS COVERING THE PAST 5 YEARS STARTING WITH THE MOST RECENT.

From	To	Company Name	Address
_____	_____	_____	_____
_____	_____	_____	_____

Position & Responsibilities: _____

Why are you no longer associated with this Company?

From	To	Company Name	Address
_____	_____	_____	_____
_____	_____	_____	_____

Position & Responsibilities: _____

Why are you no longer associated with this Company?

From	To	Company Name	Address
_____	_____	_____	_____
_____	_____	_____	_____

Position & Responsibilities: _____

Why are you no longer associated with this Company?



Listing of Accounts

Rather than restrict an agent to a geographic territory, Ennis Transportation Co. Inc. has a policy of protecting an agent's accounts. Before proceeding further into the agent selection process we would like to verify your accounts are not currently being served by another agent.

Please provide a listing below of those accounts you consider most important to the success of your agency. We will verify these accounts in our database to determine their availability.

	Account name	Phone No.	Location (City/State)
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____
6.	_____	_____	_____
7.	_____	_____	_____
8.	_____	_____	_____
9.	_____	_____	_____
10.	_____	_____	_____